

SHOZAB JAWWAD

BUSINESS DEVELOPMENT EXECUTIVE - INDEPENDENT FILMMAKER

WORK EXPERIENCE



Business Development Executive **VATEK**

E-commerce Marketing Agency
February 2023 to Present

- Generate leads through various channels such as social media, trade shows, and referral programs.
- Conduct cold outreach to prospective clients via phone, email, or other communication methods.
- Analyze market trends and provide insights to management to inform business decisions.
- Monitor and report on sales performance and key metrics.



Senior Business Development Executive **MS Global Inc - The Vision Brands**

June 2022 to November 2022
(6 months)


- Coordinate with management and clients to identify business development opportunities with new and existing clients.
- Work with team to achieve short and long term revenue and profit growth.
- Participate in meetings to report business prospect and status updates to management and clients.
- Achievement: Generated new business and long term account opportunities through prospecting resulting in over \$35,000 in closed new and recurring business.




Customer Service Representative **Global Resource Group**

November 2021 to April 2022

CONTACT

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RELEVANT SKILLS

- Account Management
- Customer Relationship Management
- Analytical Skills
- Project Management
- Business Intelligence

EDUCATIONAL

- 2023
Alpha College
A Levels
- 2021
AL- Hadi Academy
O levels

PROJECTS

- Annual Magazine Editor of AL- Hadi Academy
- Ma'ashra Short Film - Producer's Assistant
- Break Out - Writer & Director